
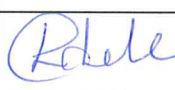
 Kenya Power The Kenya Power & Lighting Co. Ltd.	File Ref.	KP1/GE.1/PT/1/17/04
	Date of Issue	March, 2017
	Date of Meeting	27 th MARCH 2017
	Venue of Meeting	THE AUDITORIUM, STIMA PLAZA
	Page No:	1 of 3
In Attendance KPLC	1. Eng. Joseph Gathuru - Electrification Project Manager 2. Eng. Mary Kirui - Project Coordinator (IDA) 3. Samuel Yego - Chief Accountant (Projects) 4. Mary Kihara - Chief Supply Chain Officer, (Projects) 5. Francis Kahumbi - Project Coordinator (AfDB) 6. Everlyn Ongalo - Project Procurement Specialist (AfDB) 7. Paul Gachihi Githinji - Project Engineer (AfDB) 8. Bernard Angima - Project Procurement Specialist (AFD)	
In Attendance	See Appendix I attached	
BIDDERS		
Circulation	As above via mail	
Agenda	1. Introduction of Session 2. Address by Electrification Project Manager(KPLC) 3. Address by Projects Co-ordinator 4. Question and Response session in Bidding document	

NOTES OF MEETING	
Item	Deliberations
1.0	<p><u>INTRODUCTORY REMARKS</u></p> <p>The meeting was called to order at 10.15 a.m. with welcome remarks from the Electrification Project Manager, Eng. Joseph Gathuru.</p> <p>The Electrification Project Manager, introduced the Business of the day, noting that Last Mile Connectivity Project Phase II was among the Government of Kenya's initiatives to increase access to electricity by a further 1.5 million Kenyans. So far 5.98 million customers had been connected to electricity. The Project he noted was being financed by the African Development Bank</p> <p>The project targets to cover approximately 5,320 distribution transformers which will target customers in all the 47 Counties in the country.</p> <p>The Manager stated that the project was being implemented on an EPC/Turnkey basis to fast track execution and added that this phase will have a total of fifteen (15) works contracts.</p>
2.0	<p><u>ADDRESS BY PROJECT CO-ORDINATOR</u></p> <p>The Project Coordinator, Mr. Francis Kahumbi gave a brief overview of the project structure informing the bidders that the project shall be executed on a Turnkey basis where the awarded contractors shall be expected to carry out the designs, procurement of materials and installation of the extensions of the low voltage single phase lines and service cables.</p>

	<p>He noted that the project is divided into fifteen (15) lots and each lot shall comprise of a contract and the project duration was eighteen (18) months. He informed bidders that due to the limited timelines set to complete the project there would be no time extension and bidders should therefore work within the provided period to submit their bids.</p> <p>He further stated that the quality of work expected for the project was very critical and that due diligence would be carried out by KPLC before handover.</p> <p>Bidders were informed that under these phases of the project which is being funded by the African Development Bank, therefore only firms and individuals from member countries were permitted to offer goods, works and services under the project. Information on member countries was to be found in the Banks website indicated in the Specific Procurement Notice (SPN).</p>	
3.0	<p><u>ADDRESS BY CHIEF ACCOUNTANT (PROJECTS)</u></p> <p>The Chief Accountant (Projects), Mr. Samuel Yego, informed the bidders that the law on insurance had been amended and it was now a requirement to have Marine insurance done by Kenyan local insurance firms.</p> <p>Regarding payment, he stated that for this project payment would be done directly by the bank to the contractor and not through letters of credit</p> <p>Bidders were further advised to consult the Kenya Revenue authority regarding their tax obligations.</p> <p>The bidders were informed that the bid security submitted by the bidder should strictly be in the format provided in the tender document and was not to be amended.</p> <p>Regarding the audited accounts the Chief Accountant informed bidders that the accounts submitted should be for the last three (3) years. He further noted that the accounts should be in the English language.</p>	
4.0	<u>QUESTIONS & RESPONSE SESSION</u>	
	<u>QUESTIONS</u>	<u>KPLC RESPONSE</u>
(1)	a) The site visit as per the bidding document is scheduled is 28 th and 29 th March 2017. Will it be lot specific? Explain how this it will be carried out.	<p>To save on time a sample site visit has been scheduled after the Pre- Bid Meeting. The location selected shall be representative of the other sites.</p> <p>The site selected was Thika, Gataunyaga area.</p>
(2)	The bidding document requires submission of the audited accounts for the last three (3) years. Should the years be 13,14 and 15 or 14,15 and 16	The audited accounts to be submitted shall depend on the financial year of each organization or company. Bidders should therefore submit the accounts for their past three (3) years.
(3)	Can a bidder submit a bid bond from any country	Where the Bid security is offered from outside the Employers country, the issuer shall have a correspondent bank located in the Employers country to make it enforceable. (Bidders to refer to ITB 19.1)
(4)	Can you clarify whether the project is funded by the Bank or Fund	These phase of the project is funded by the African Development Bank. Bidders shall therefore be required to refer to Section V on Eligibility requirements and note that

		Eligibility of firms or individuals, goods or services shall be by member countries only	
(5)	The local manufacturers for concrete poles have in the past have had challenges where they provide authorization for firms but after the firms are awarded, they go shopping for other manufacturers How can KPLC seal the agreements so that only the firms that gave the authorization can provide the services after award.	The manufacturers were advised to have and binding contract with the bidders that commits them to buy the services from them after award.	
(6)	Section III on Evaluation Criteria, under Clause 2.4.2 on Specific Experience for award of one lot, it states that bidders should have at least two (2) contracts that were carried outside the country. Does this affect local bidders.	As indicated in that clause, this criteria does not apply to local bidders	
(7)	If a bidder is submitting more than one lot should they submit separate documents	Yes, bidders should submit separate documents for each lot.	
(8)	Can one manufacturer give authorization to more than one bidder?	Yes, a manufacturer can give authorization to different bidders.	
(9)	Do we need to pay for the bidding documents	Yes, the Bidders are required to pay for the bidding documents as required in the Specific Procurement Notice (SPN)	
(10)	Will the GTPs require to be signed by the manufacturer?	Yes, The GTPs should be signed and stamped by the manufacturer.	
(11)	When one is bidding for more than one lot, should they indicate the lot they prefer to be awarded in case they qualify for more than lot but their capacity not does not meet award of all the lots	No, Bidders are not required to indicate the preferred lots for award, the Employer shall during evaluation determine which lot the Bidder is most qualified for.	
(12)	Can the bidding forms in Section IV – Price Schedules be availed in excel format.	Yes. These will be provided	
There being no other business, the meeting ended at 12.00 p.m.			
Chairman	Eng. Joseph K. Gathuru	Secretary	Everlyn O. Ongalo
Sign		Sign	
Date	30 th March 2017	Date	30 th March 2017

APPENDIX 1

ATTENDANCE REGISTER FOR PRE-BID MEETING FOR TENDER

NO.KP1/64.1/PT/1/17/04 FOR PROCUREMENT OF PLANT DESIGN, SUPPLY AND INSTALLATION OF EXTENSIONS OF LV SINGLE PHASE LINES AND SERVICE CABLES FOR THE LAST MILE CONNECTIVITY PROJECT II HELD ON 27th MARCH 2017

No.	NAME	FIRM/COMPANY
1	Ken Kiragu	Alua Systems
2	Bonn Oluoch	AEA Ltd
3	Joshi	BNC Projects
4	Ben Mutai	Trans- Africa Energy
5	Stephen Kigera	Empower
6	Jonathan Mwangi	Etrade ltd
7	V. Komu	Etrade Co. Ltd
8	Sammy Wambugu	Global Access Networks
9	Gerald M. Thige	General T.H.S
10	Pinto Oyoo	Express Auto
11	Anne Kagima	Adrian Kenya Ltd
12	G.S Rao	Express Automation ltd
13	David Allan Ochieng	Gateway Clean- Energy Africa Ltd
14	George K. Gacheru	Capon Engineering Ltd
15	Samuel Kiambathi	ARM Engineering Co. Ltd
16	Nzai Mutuku	Histoto Ltd
17	William Ndegwa	TEC Traffic
18	Jack Dima	Polyphase Systems Ltd
19	Epson	Leuper Ltd
20	Simon Mugo	Ezeetec Ltd
21	Susan Wanjohi	Annihi Creations Ent. Ltd
22	Ayub Ndegwa	Annihi Creations Ent. Ltd
23	Salim hasham	Cable Connect Ltd
24	Shetty Shiv	Thames Electricals Ltd
25	Mayur Sucha K	Abcos Industrial Ltd
26	Nimish Desai	Lomas & Lomas Ltd
27	Ebenezer Anil	Wilkins Eng
28	Daniel Karanja	Exxone Solution
29	Ahmed Shoeb	Giza Cable Industries
30	Karim Badawy	Giza Industries
31	Shadrack Kiprotich	Geosurv System Ltd
32	Parminder Singh Manku	ABM Holdings ltd
33	Edgar Midalum	Whitespace Tech. Ltd
34	Tobias Okello	Whitespace Tech. Ltd
35	Wycliffe M. Mutoka	Whitespace Tech. Ltd

No.	NAME	FIRM/COMPANY
36	Charles Koigi	Bonfide Group
37	Ruth Ngina	Generations Ltd
38	Bonface Njenga	Kalolwanga Eng. Services
39	Bongi Thwala	Voltex
40	DR. Ghamiet Aysen	Catoridge Electrical (PTY) Ltd Construction
41	Sujit Saini	Broad Supplies
42	Larry Kivaya	CPF Financial services
43	Ephantus Gathekia	Nightingale Ent
44	Peter Mwangi	Kenistal Electricals Ltd
45	Edna Muturi	Pisu & Co. Ltd
46	Dammike Karunathilake	Ceylex Engineering Ltd
47	Orina Momanyi	Multiple Resources Ltd
48	Mercy Michere	Magnate Ventures
49	Mwangi Chanzu	Gridbow Eng & Tech Services Ltd
50	Shaohao Yen	AVSC
51	Vincent Odhiambo	Langfield Systems Ltd
52	Patrick Wamae	Micronet Power Systems Ltd
53	Ruth Ngina	Generations Ltd
54	Bonface Njenga	Kalolwanga Eng. Services
55	Bongi Thwala	Voltex
56	DR. Ghamiet Aysen	Catoridge Electrical (PTY) Ltd Construction
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63	Orina Momanyi	Multiple Resources Ltd
64	Mercy Michere	Magnate Ventures
65	Mwangi Chanzu	Gridbow Eng & Tech Services Ltd
66	Shaohao Yen	AVSC
67	Vincent Odhiambo	Langfield Systems Ltd
68	Patrick Wamae	Micronet Power Systems Ltd
69	Simon Oriedo	Interways works
70	Wilson Musili	Fourways Works
71	B.M. Surchandra Babu	Bajaj Electricals Ltd
72	VinodKumar Tripathi	Bajaj Electricals Ltd
73	Ben Ndungu	Bajaj Electricals Ltd
74	Joseph Litu	Power China
75	Erick K. Ngetich	Adpower Ltd
76	Jackson K. Birgen	Adpower Ltd
77	Mohammed Bichir SEB	STEE International
78	Jack Mao	Tarsham Limited
79	Marion	PCL Ltd

No.	NAME	FIRM/COMPANY
80	Peter Camunian	Alliance Ventures Ltd
81	Paul Amanyia	Central Electricals International Ltd
82	Ailen Wang	Sieyuan Electrical Co. Ltd
83	Daniel Karanja	Exxone Solution
84	Shanawaz Abdul	Metsec Cables Ltd
85	Boniface Mwalimu	JOH Acheli
86	James Abugah	Powergroup
87	Peter Ndwiga	Global Access Networks Ltd
88	Gerald Ndere	Meru wood Ind. Ltd
89	Jim Qin	Shandong Electric Engineer Equipment co.ltd
90	Marion Wanyor	PCL
91	Karim Badawy	Giza Cable Industries
92	Nirav Shah	Nirav Agencies
93	Savan Shah	Yash Poles
94	Wang Yan	TBEA Shandong Cable
95	Daniel Gitau	Sinotec Co. Ltd
96	Jice Long	Sinotec Ltd
97	P.N. Shukla	Angelique Co. Ltd
98	A.K. Gupta	Angelique Co. Ltd
99	Neeraj Mishra	Angelique Co. Ltd
100	Titus Werova	Philafe
101	Moses Namabake	Hind Aluminium
102	Samson N. Gakere	Marson Intergrated Ltd
103	Eric Maina M	Histoto Ltd
104	Kamau Njihia	JOH Achillis
105	Said Bacha	STEG-IS
106	Mohamed Bachir SEBT I	STEG International
107	Peng Xiaochen	Top International Eng
108	Rose Mutenyo	Breamtop Ltd
109	James Mwangi	Sagemcom
110	Raymond Mwangi	Cendah Ltd
111	Maxwell Tirimba	Imex Africa
112	Samuel Mwangi	China Machinery Eng. Corporation
113	Guixianghua	NanjingDajisteel Tower
114	Wang Doyu	Nanjing Dajisteel Tower
115	Danchen XLCE	TBEA & Sinopee
116	Keith Ogada	Isolux Corsan
117	Joseph Gichehe	Burhani Engineering
118	Mike Davies	AEA Ltd
119	Joseph Ngoiyo Njoroge	Powergen Technologies Ltd
120	Samuel Mwangi	China Machinery Eng. Corporation
121	Nilesh Pimpalkar	AEE Power K Associated
122	Ben Kiptanui	Craydon Constr. Ltd
123	Don Otieno	AEE Power
124	Japheph Bwoseba	AEE Power

No.	NAME	FIRM/COMPANY
125	Ebenezer Anti	Wilkins Eng
126	Nicholasa Mulwa	Match Electricals
127	Nicholas Mulwa	Lucky Exports
128	Joyce Nyaga	Credit Bank
129	Karamjit K. Viridi	Credit Bank Ltd
130	Kennedy Maillu Nzioka	Ranagale Holdings Ltd
131	Kennedy Maillu Nzioka	Ferdsult Eng. Services Ltd
132	Aaron Kioko	Snr Electricals. SA
133	Joel Electrical	ATAC Engineering JV
134	Oscar Wanjala	JOH Achelis
135	Jacob M. Mungai	Telewise services Ltd
136	Jacob M. Mungai	Gridbow Engineer & Technical Services Pty Ltd
137	Ken Masitza	Ultimate Eng. CES
138	Ben Mutai	Pratibha
139	Paul Ritho	Nginu Power Eng. EA Ltd
140	Robert Gichuru	Aquascope Services Ltd
141	Walter Omondi	Gammon India Ltd
142	Peter Mugo	Diligent supplies
143	James Njoroge	Ascom Networks
144	Omar Awy	Eurotik Co. Ltd
145	Moses Namasake	Hind Aluminium
146	Titus Obayi	Philafe Engineering
147	Samuel Mwangi	China Machinery Eng. Corporation
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173	Titus Obayi	Philafe Engineering
174	Emmanuel Kituja	Powerline Africa (PTY) Ltd
175	Aaron Kioko	Lexoilfield Solutions Ltd
176	Robert Musyoki	Jungle Energy (k) Ltd
177	Arthur Mutua	Sino- Kenya Eng. Co. Ltd
178	Moses Kinyanjui	Camusat Ltd
179	Abdi Dara	Clearwater

